

AI in Planning, Budgeting and Forecasting Survey 2026

Survey findings report

Finance leader survey findings

August 2026

273 valid survey responses



FROM THE FOUNDER

Foreword



Planning, budgeting and forecasting are where finance turns uncertainty into action. This independent survey of the GrowCFO community gives a clear view of where teams are today: spreadsheet dependency remains high, interest in AI is accelerating, and finance leaders are unwilling to trade control for automation.

The opportunity is practical rather than theoretical—using AI to reduce manual work, reforecast faster and strengthen scenario planning, while keeping assumptions visible and decisions accountable.

I hope these findings help you benchmark your current approach and identify the next steps that will create the most value.

Dan Wells

Founder & CEO, GrowCFO

273

valid completed
responses

90.5%

finance leadership roles

59.0%

CFOs / Finance Directors

Executive summary

The findings point to strong demand for faster planning with clear finance oversight.

01

86.1%**Spreadsheet dependency remains high**

Use a spreadsheet-based or spreadsheet-led planning process.

02

74.0%**AI interest is ahead of adoption**

Are exploring possible use cases or experimenting informally.

03

81.0%**Efficiency is the first use case**

See reducing manual effort as AI's biggest opportunity.

04

65.9%**Investment intent is strong**

Are likely to improve planning and forecasting within 12 months.

Current State



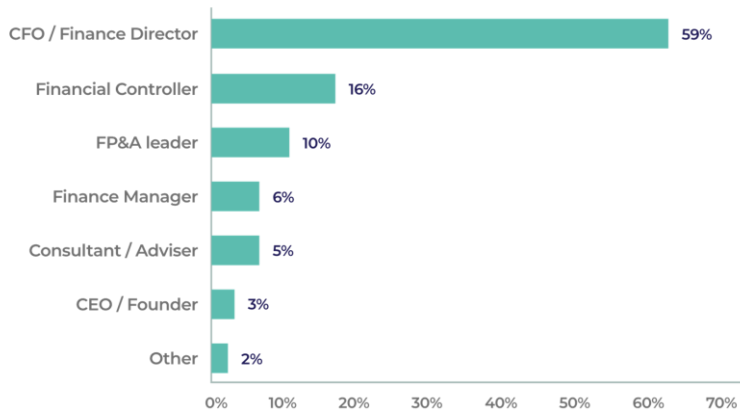
CURRENT STATE

Respondent profile

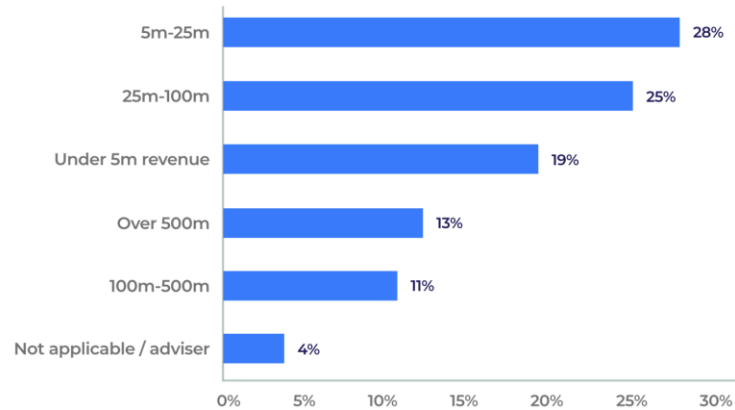
Finance leaders made up 90.5% of valid respondents.

90.5% finance leaders

Role



Organization size



What this means

The sample reflects finance decision-makers: 59.0% are CFOs or Finance Directors and 90.5% hold finance leadership roles. More than half work in organizations with £5m to £100m revenue, making the findings especially relevant to mid-market finance teams.

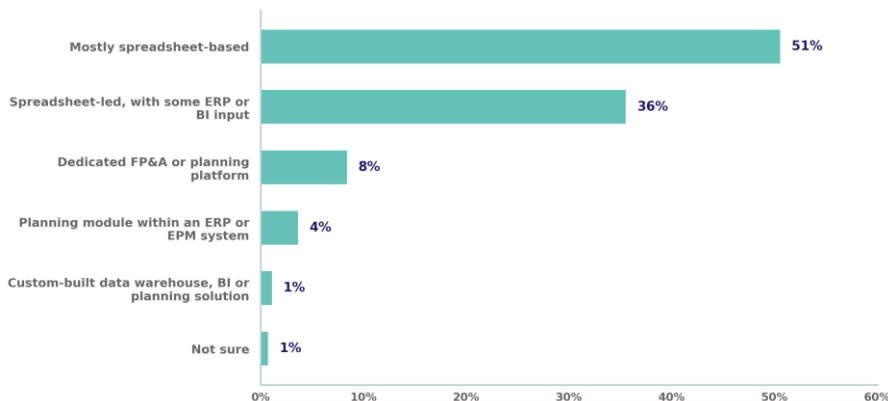
CURRENT STATE

Current planning environment

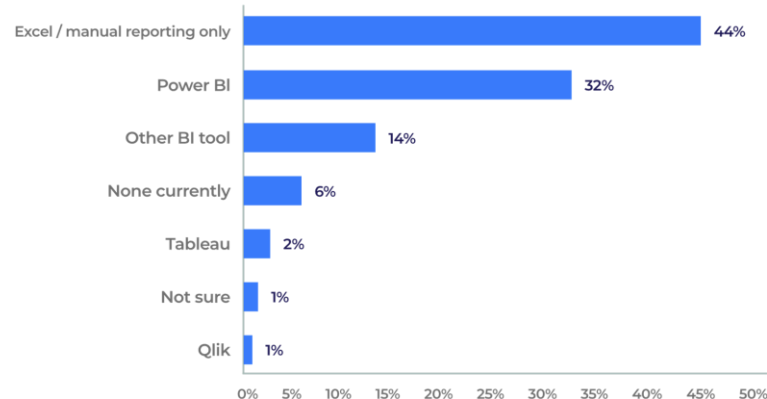
86.1% remain mostly spreadsheet-based or spreadsheet-led.

86.1% spreadsheet-led

Planning, budgeting and forecasting process



Primary reporting tool



What this means

Spreadsheet dependency remains the norm: 86.1% use spreadsheet-based or spreadsheet-led processes and 44.0% rely primarily on Excel or manual reporting. Many teams still work with fragmented planning workflows and limited automation.

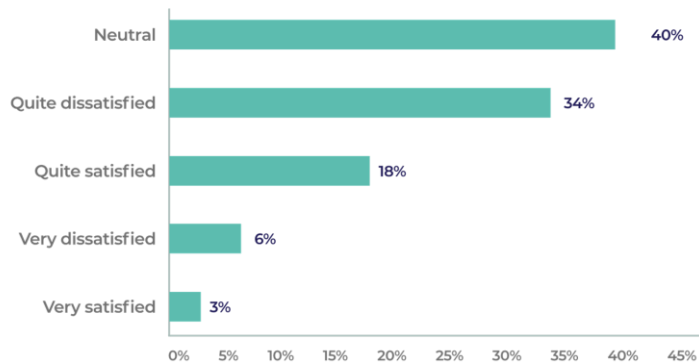
CURRENT STATE

Satisfaction and forecast cadence

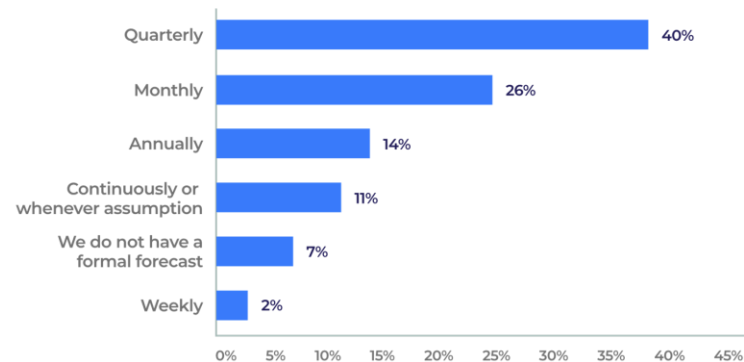
20.1% satisfied

Only 20.1% are quite or very satisfied with their current planning process.

Satisfaction with the current process



Formal forecast update cadence



What this means

Only 20.1% report satisfaction, while 39.9% are dissatisfied and another 39.9% are neutral. Quarterly forecasting is most common, which can limit responsiveness when assumptions or market conditions change quickly.

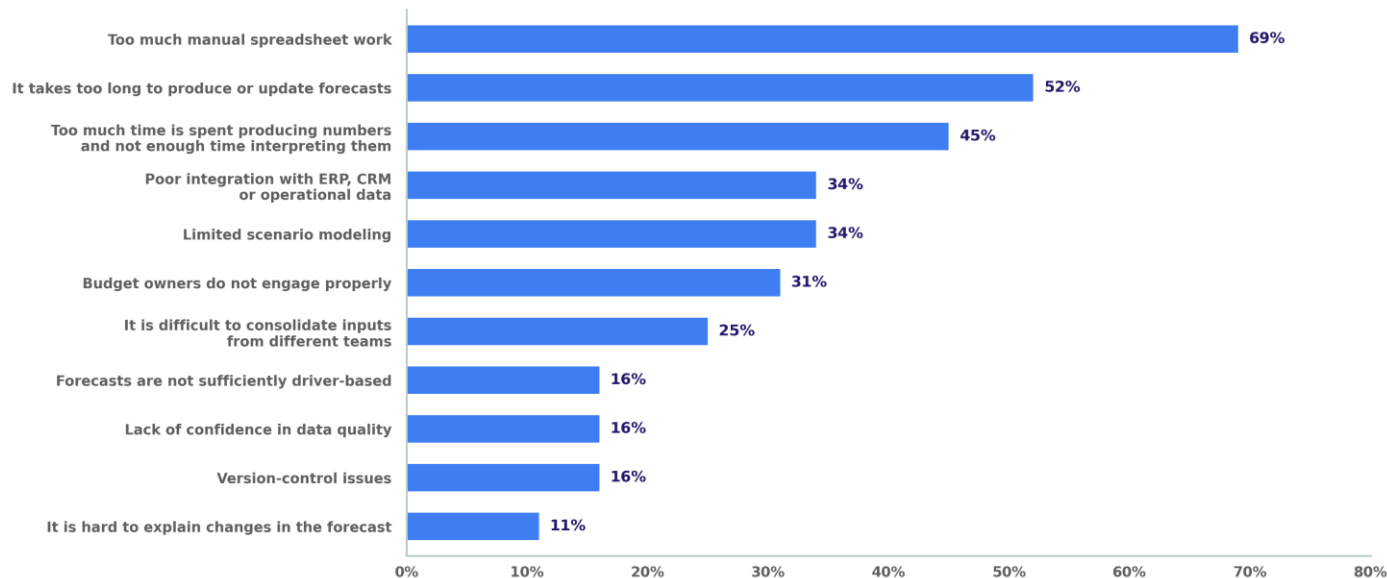
CURRENT STATE

What is broken today

Manual spreadsheet work leads every reported weakness.

68.9% manual work

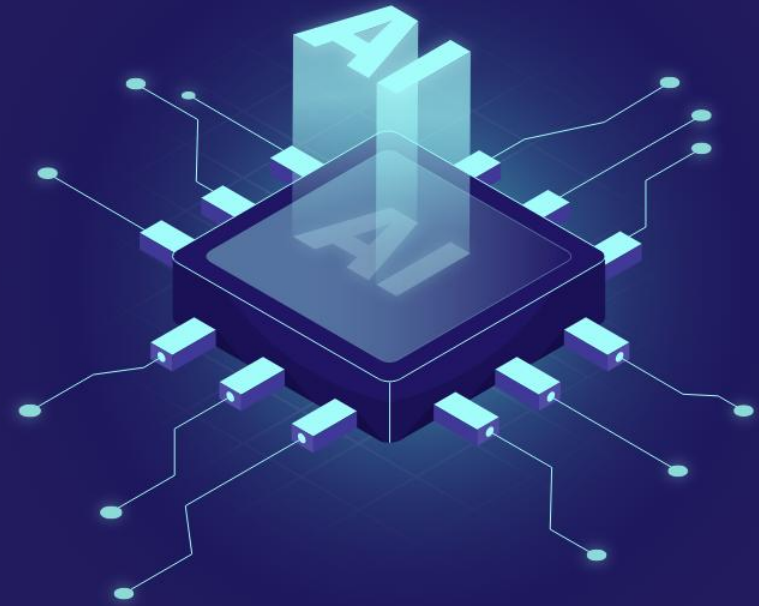
Biggest weaknesses in the current process



What this means

Manual spreadsheet work leads at 68.9%, followed by slow forecast production at 52.0% and too much time producing numbers at 45.1%. Current processes consume capacity that finance teams could spend on interpretation and decision support.

AI Adoption

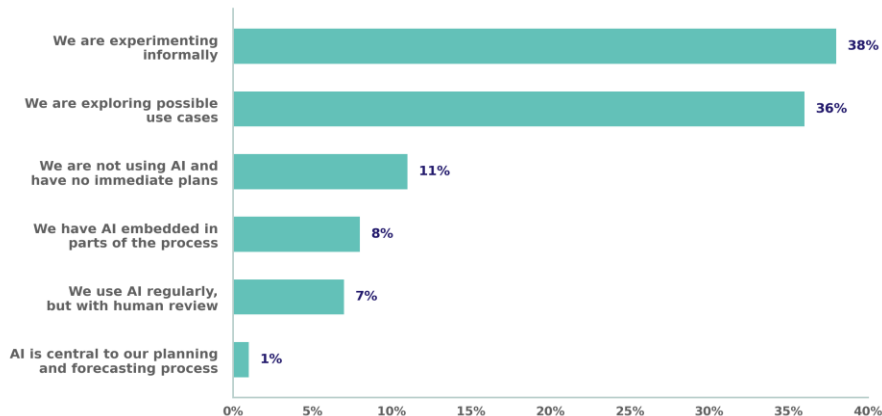


AI adoption remains early

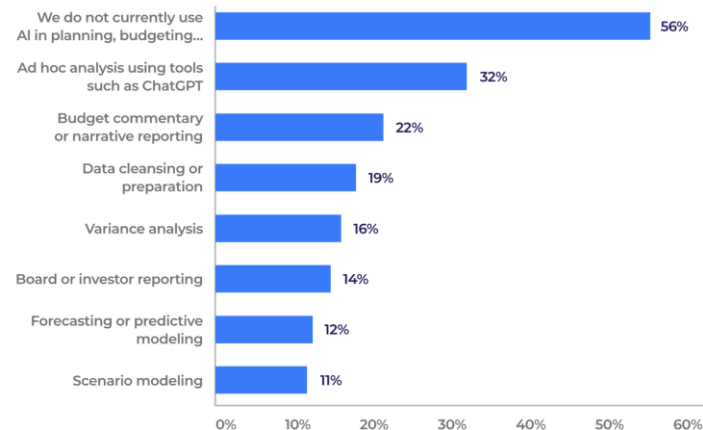
74.0% are exploring possible use cases or experimenting informally.

74.0% exploring AI

AI maturity



Where AI currently features



What this means

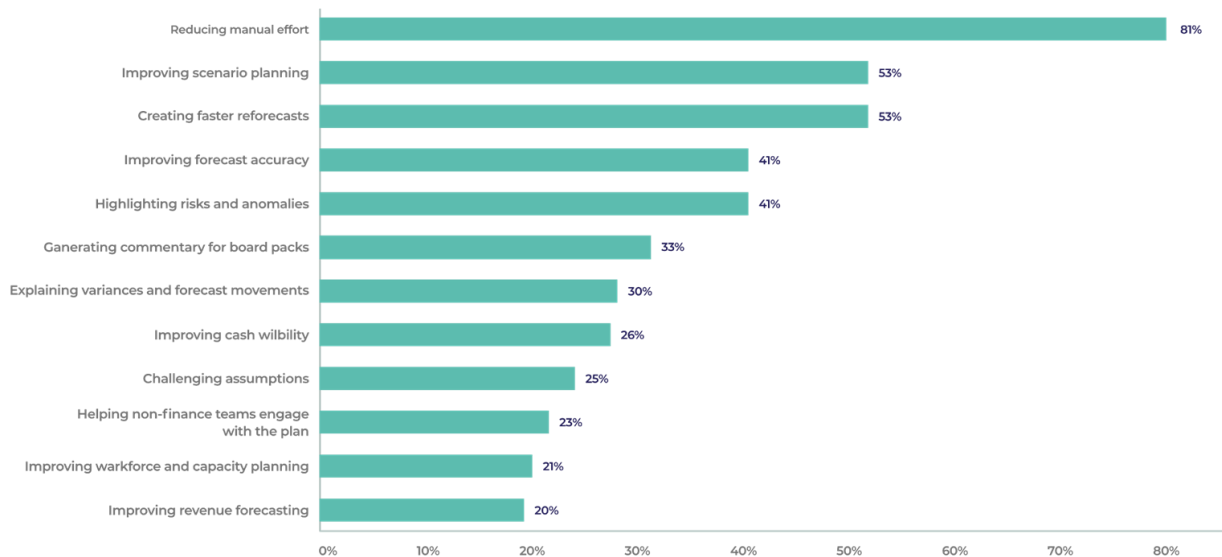
Interest is ahead of operational use. Although 74.0% are exploring or experimenting, 56.0% say AI does not currently feature in planning and forecasting. Most adoption remains informal and concentrated in ad hoc analysis or narrative tasks.

Where finance expects AI to add value

Reducing manual effort stands well ahead of every other use case.

81.0% manual effort

Most valuable AI opportunities



What this means

Reducing manual effort is the clear priority at 81.0%. Scenario planning and faster reforecasts follow at 52.7% each, showing that finance teams value AI most when it improves the speed and flexibility of existing processes.

Trust and Investment

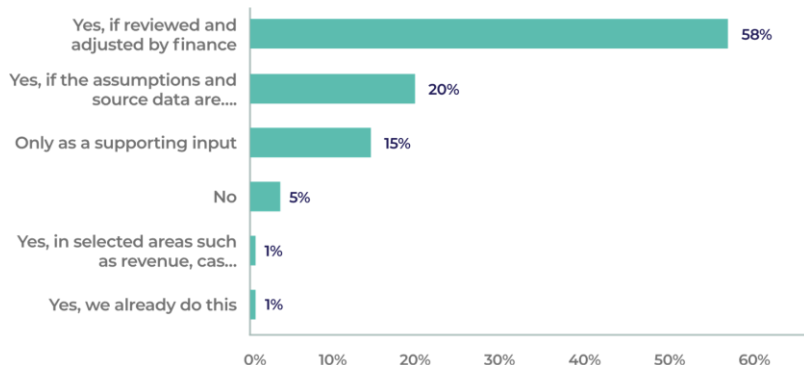


Trust depends on finance controls

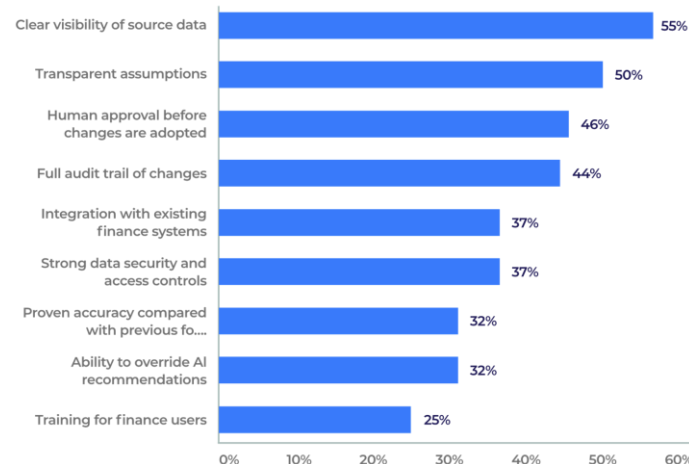
78.4% board-ready

78.4% would present an AI forecast if finance reviews it or the inputs are transparent.

Would finance present an AI forecast to the board?



What would build confidence?



What this means

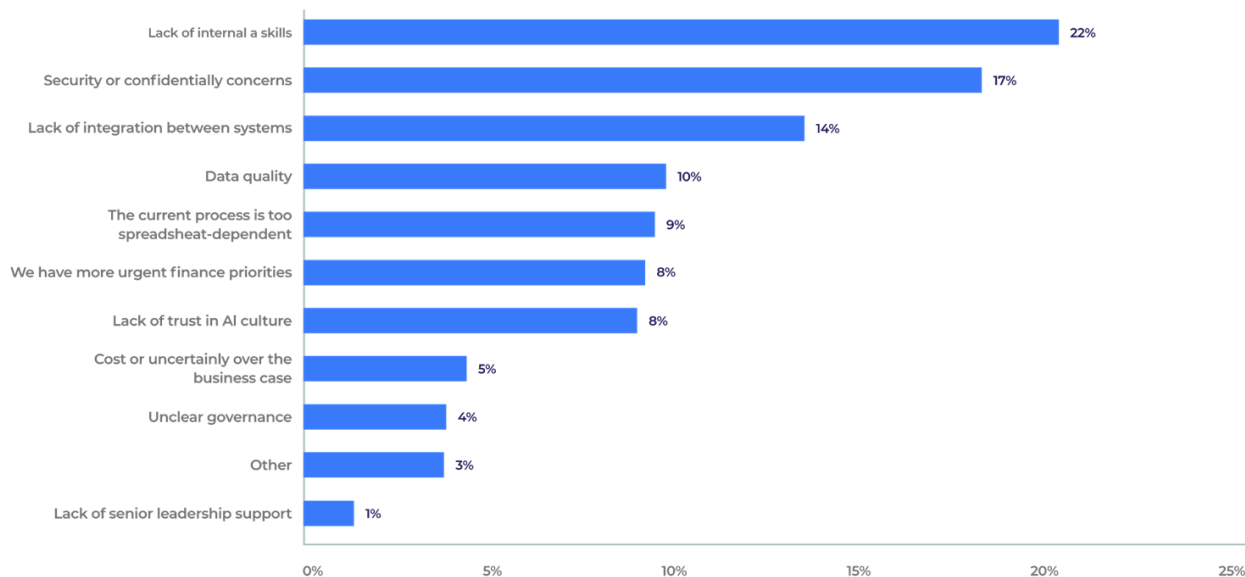
Finance oversight is central to adoption. 78.4% would present an AI forecast when finance reviews it or the inputs are transparent. Source visibility, clear assumptions and approval controls matter more than fully autonomous output.

The main barriers are operational

Skills, security and integration collectively account for 53.1% of respondents' top barriers.

53.1% top barriers

Biggest barrier to AI adoption



What this means

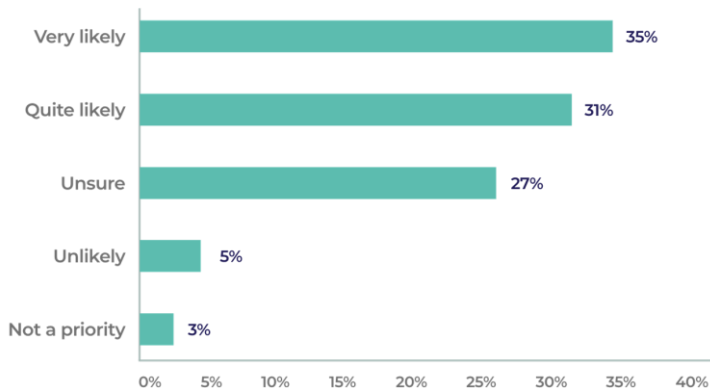
Skills, security and integration account for 53.1% of the main barriers. Adoption depends on implementation support, controlled data access and compatibility with existing systems as well as forecast accuracy.

Investment intent is strong

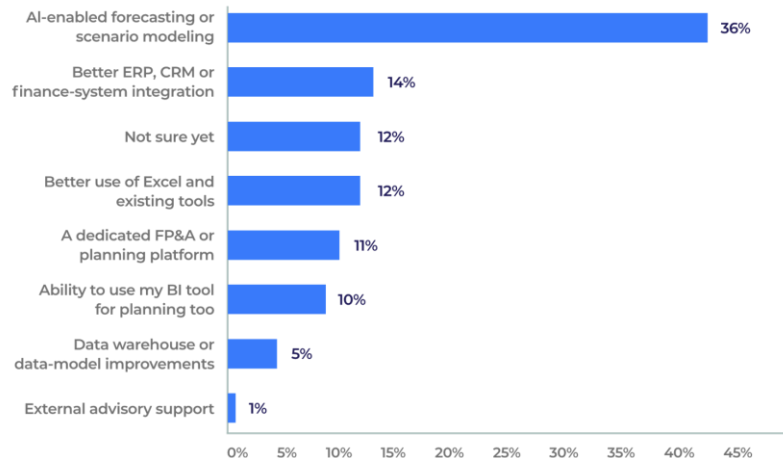
65.9% are quite or very likely to improve planning and forecasting within 12 months.

65.9% likely to invest

Likelihood of investment



Most likely improvement



What this means

65.9% are likely to invest within 12 months, and AI forecasting or scenario modeling is the leading improvement at 35.9%. The 26.7% who remain unsure will need practical use cases and evidence before committing.

Key conclusions

Finance leaders want faster, more dynamic planning, with finance firmly in control.

1

Ambition is ahead of readiness

Finance leaders want AI to improve planning speed and forecast quality, but spreadsheet dependency, manual consolidation and disconnected data still limit progress.

2

The opportunity for finance

AI can reduce manual effort, accelerate reforecasting and strengthen scenario planning—helping finance interpret change sooner and focus judgment where it matters most.

3

Finance stays accountable

Sustainable adoption depends on visible source data, transparent assumptions, audit trails and human approval. The strongest model is AI-assisted planning with finance accountable for the outcome.



Connected data + explainable outputs + finance-led governance

What CFOs should do next

Three practical moves to turn AI interest into controlled, usable planning capability.



Fix the planning foundations

Connect actuals and operational drivers, clarify ownership of assumptions and reduce manual consolidation before scaling AI across the planning cycle.



Prioritize practical use cases

Start with data preparation, faster reforecasts, scenario modeling and variance explanation. Measure time saved and decision impact.



Make trust part of the design

Give finance clear visibility of data and assumptions. Keep changes auditable, define approval points and retain human review for material decisions.

THE CONCLUSION

CFOs appear ready for AI-assisted planning, but not black-box automation. Progress will depend on connected data, explainable outputs and finance-led governance.

Enterprise Write-back & Planning in



Power BI



Microsoft Fabric



Excel

Acterys brings governed write-back, planning and business applications into Power BI, Fabric and Excel so teams can plan, forecast, model scenarios, capture business input, and build custom business apps with governance and control, where they already work.



You enter the people, do a refresh, and within seconds the impact flows through to every report.

Anatoliy Chernoshnyuk
Financial Systems Manager

Plan entry
to variance
impact in
seconds.



Faster response to change

Update plans and forecasts as business conditions shift.



Less manual reconciliation

Keep assumptions, versions and contributions connected.



Better planning control

Manage scenarios, workflow, approvals and audit history.



Stronger financial alignment

Connect operational decisions to their financial impact.



More value from Microsoft investments

Extend Power BI and Fabric from analytics into governed processes.



Less technology sprawl

One reusable foundation for planning, write-back and business applications.

Key use cases



Finance & FP&A

- Budgeting & rolling forecasts
- Scenario modeling
- Workforce, revenue, OPEX & CapEx
- Management consolidation



Operations & S&OP

- Demand, supply & inventory planning
- Capacity planning
- Forecast overrides
- Cross-functional S&OP



Data & Analytics / IT

- Governed Power BI write-back
- Data enrichment & master data
- Workflow & approvals
- Power BI applications



Thank you

